

DON'T RENEW - RENEGOTIATE!

5 Tips To Get The Most Out Of Your Mortgage Renewal

1

The Posted Rate You See Might Not Be The Best Rate

Think of the posted rate as the opening offer in a negotiation. Even if you are getting a discounted rate, you may still be paying a premium compared to other lenders.

2

Know Your Options

Do your research before you begin negotiations to know what's available to you vs. what's being offered. A mortgage professional can let you know your options free of charge*.

3

Loyalty To Your Bank Will Not Affect Your Rate!

Being a loyal customer won't make a difference when renewing your mortgage. If you're looking for a better rate or term, consider other lenders. As long as you switch at renewal time, you won't face any penalties.

4

It's Not All About The Rate

The cheapest rate might not be the best rate for your situation. Always check the terms before you sign.

5

Bank vs. Broker

A mortgage specialist at the bank has access to only one lender. As a mortgage professional at Mortgage Alliance, I have access to over 60 lenders so I can shop the market to find you the best rate and terms for your unique situation.



Contact Me Today To Discuss Your Options



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